

B

Dec. 9, 1983

01-22-N11B-1472

NRM-17
1/12/84
N.E.
1/19/84
1P8

Administrator
 National Highway Traffic Safety Administration
 400 Seventh St., SW
 Washington, D.C. 20590
 Att: VIN Coordinator

ORIGINAL

Dear Sir:

Below is the information necessary to decipher the character contained in our vehicle identification numbers.

First Section of VIN:

- 1st Character
- 2nd Character
- 3rd Character

1 { Hallbuilt Trailers } ASSIGNED
 H { USA: LESS } BY
 9 { THANSOO/YEAR } S.A.E.

Second Section of VIN:

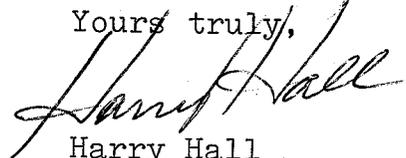
- 1st Character = type of Trailer; B=Boat, U=utility.
- 2nd Character = series: 1 = first, 2 = second, etc.
- 3rd Character = body type: 1 = standard, 2 = custom.
- 4th Character = length
 - 1 = under 15 feet
 - 2 = over 15 feet, under 20 feet
 - 3 = over 20 feet, under 30 feet
 - 4 = over 30 feet.
- 5th character = axle configuration:
 - 1 = 1 axle
 - 2 = 2 axle
 - 3 = 3 axle, etc.

Third Section of VIN:

- 1st Character = Model year as per 54.5.3.1
- 2nd Character = Plant of manufacture W = Wichita plant.
- 3rd through 5th character = represents number BY S.A.E.

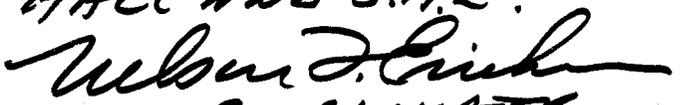
6TH-8TH = sequentially assigned number BY HALLBUILT

Yours truly,


 Harry Hall
 President

1/16/84

* CHANGES MADE PER CONVERSATIONS
 w/ MR HARRY HALL AND S.A.E.


 VIN COORDINATOR
 N.H.T.S.A.