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B 8/12/86 rdg

2 pgs

KANN

MANUFACTURING CORPORATION

TELEPHONE 319-252-2035

414 NORTH THIRD STREET
BOX D, GUTTENBERG, IOWA 52052

ORIGINAL

June 5, 1986

National Highway Traffic
Safety Administration
400 Seventh St. S.W.
Room 5307
Washington, D.C. 20590

Attention: Patty Gardner

Dear Ms. Gardner,

Per our phone conversation this date, I am confirming the change in effective date of our model year designator from September 1 to July 1 of the preceeding calander year. We will begin using the model year designator code of H (for 1987 model year) on July 1 of 1986.

I have also enclosed a copy of our VIN number formula indicating several other changes. These are:

- 4th digit: added (C) to indicate a convertible trailer
- 8th digit: added (5) to indicate a tri axle, axle configuration and added (6) to indicate other axle configuration
- 10th digit: model year change per first paragraph
- 12th, 13th, & 14th digits: SAE assigned indicators - added 062 to indicate convertible

This letter and the attached copy of our VIN formula is my formal notification to you of our current numbering system. If I need to do anything else, please let me know.

Sincerely,

Dirk Kann

Dirk Kann
President

DK/kz

enclosure



MANUFACTURING CORPORATION

June 1, 1986

TELEPHONE 319-252-2035

414 NORTH THIRD STREET
BOX D, GUTTENBERG, IOWA 52052

V. I. N. FORMULA

- 1st. 1
 - 2nd. K
 - 3rd. 9
- } SAE Assigned
- 4th. Type: H-Hopper, S-Straight, F-Flatbed, C-Convertible
 - 5th. Body Type: S-Semi, P-Pup
 - 6th. }
 - 7th. } Body Length
 - 8th. Axle Configuration: 1 - Single, 2 - Tandum, 3 - 2-Single
(One Steerable)
4 - 2-Single, 5-Tri Axle, 6 - Other
 - 9th. Check Digit: Computed as specified in S5.2.1 to S5.2.4
 - 10th. Model Year (changes July 1 annually) F-85, G-86, H-87, etc.
 - 11th. Plant of Manufacturer: K - Kann Manufacturing Corporation
 - 12th. 0 0 0 0
 - 13th. 0 0 0 6
 - 14th. 7-Straight, 8-Hopper, 9-Flatbed, 2-Convertible
 - 15th. }
 - 16th. } Serial Number Starting At: { 0
 - 17th. } { 1
- } SAE Assigned