



Steven Citron  
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March 10, 2005

Administrator  
National Highway Traffic Safety Administration (NSA-32)  
400 Seventh Street SW  
Washington, DC 20590

Subject: Updated Manufacturer Identification for BIL-JAX, Inc.

In accordance with 49 CFR Part 566, Manufacturer Identification, BIL-JAX, Inc. hereby submits the following updated identification information, effective immediately.

Company Name/Address: BIL-JAX, Inc.  
125 Taylor Parkway  
Archbold, OH 43502-9309  
Phone: (419) 445-8915  
Fax: (419) 445-0367  
[www.biljax.com](http://www.biljax.com)

Owners of Company: Jeff Ott  
Chuck Hutchinson  
Dave Brinegar  
Tom Truesdale  
Steve Fryman  
Centerfield Capital

City of Incorporation: BIL-JAX, Inc. is incorporated in Archbold, OH. USA

Products Manufactured: BIL-JAX, Inc. produces a large variety of trailers from steel and other materials purchased within and outside of the United States. We produce drop deck trailers that are fitted with either a hydraulic system or with a manual crank winch to raise and lower the trailer beds. We also produce trailer-mounted booms (aerial work platforms) in a variety of sizes, some of which are partially fabricated and assembled by outside suppliers (whereas we act as a final stage manufacturer) and other models are fabricated and fully assembled by BIL-JAX. In addition, we occasionally fabricate and assemble trailers as an intermediate manufacturer and these units are then shipped to an outside party for final fabrication and assembly.

GVWR: The gross vehicle weight ratings (GVWR) of our products range from 1,500 lb single axle trailers to 12,000 lb dual axle equipment trailers.

Signed:

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Jeff Ott  
President & CEO  
BIL-JAX, Inc.

Date: 3/10/05



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 125 Taylor Parkway  
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April 27, 2005

Administrator  
 National Highway Traffic Safety Administration (NSA-32)  
 400 Seventh Street SW  
 Washington, DC 20590  
 Attn: VIN Coordinator

Subject: Updated VIN Decoding Information for BIL-JAX, Inc.

In accordance with § 565.7(c) of 49 CFR Part 565, Vehicle Identification Number, BIL-JAX, Inc. hereby submits updated Vehicle Identification Number (VIN) decoding information, effective January 1, 2005.

VIN POSITION:	DESCRIPTION:	CODES:																																										
1, 2 & 3	WMI	5CU																																										
4	Trailer Type	A = Articulating Trailer-Mounted Boom T = Telescopic Trailer-Mounted Boom E = Escalate Trailer (Open Bed) V = Van Body (Enclosed Trailer)																																										
5	Body Type	<table border="0"> <tr> <td colspan="2">If VIN position #4 = "A":</td> <td>If VIN position #4 = "T":</td> </tr> <tr> <td>A = XLB-4725A DC Power</td> <td></td> <td>A = XLB-3830 DC Power</td> </tr> <tr> <td>B = XLB-4725A Engine/Dual Power</td> <td></td> <td>B = XLB-3830 Engine/Dual Power</td> </tr> <tr> <td>C = XLB-4016 DC Power</td> <td></td> <td>C = XLB-4232 DC Power</td> </tr> <tr> <td>D = XLB-4016 Engine/Dual Power</td> <td></td> <td>D = XLB-4233 Engine/Dual Power</td> </tr> <tr> <td>E = XLB-4319 DC Power</td> <td></td> <td>E = 3632T DC Power</td> </tr> <tr> <td>F = XLB-4319 Engine/Dual Power</td> <td></td> <td>F = 3632T DC Engine/Dual Power</td> </tr> <tr> <td>G = 3522A DC Power</td> <td></td> <td></td> </tr> <tr> <td>H = 3522A Engine/Dual Power</td> <td></td> <td></td> </tr> <tr> <td colspan="3">If VIN position #4 = "E" or "V":</td> </tr> <tr> <td>A = 1,500 lb Load Capacity Rating</td> <td></td> <td>E = 6,000 lb Load Capacity Rating</td> </tr> <tr> <td>B = 2,000 lb Load Capacity Rating</td> <td></td> <td>F = 7,000 lb Load Capacity Rating</td> </tr> <tr> <td>C = 4,000 lb Load Capacity Rating</td> <td></td> <td>G = 10,000 lb Load Capacity Rating</td> </tr> <tr> <td>D = 5,000 lb Load Capacity Rating</td> <td></td> <td>H = 12,000 lb Load Capacity Rating</td> </tr> </table>	If VIN position #4 = "A":		If VIN position #4 = "T":	A = XLB-4725A DC Power		A = XLB-3830 DC Power	B = XLB-4725A Engine/Dual Power		B = XLB-3830 Engine/Dual Power	C = XLB-4016 DC Power		C = XLB-4232 DC Power	D = XLB-4016 Engine/Dual Power		D = XLB-4233 Engine/Dual Power	E = XLB-4319 DC Power		E = 3632T DC Power	F = XLB-4319 Engine/Dual Power		F = 3632T DC Engine/Dual Power	G = 3522A DC Power			H = 3522A Engine/Dual Power			If VIN position #4 = "E" or "V":			A = 1,500 lb Load Capacity Rating		E = 6,000 lb Load Capacity Rating	B = 2,000 lb Load Capacity Rating		F = 7,000 lb Load Capacity Rating	C = 4,000 lb Load Capacity Rating		G = 10,000 lb Load Capacity Rating	D = 5,000 lb Load Capacity Rating		H = 12,000 lb Load Capacity Rating
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6 & 7	Length of Trailer	18 = 18 Feet Long 19 = 19 Feet Long 21 = 21 Feet Long																																										
8	Number of Axles	1 = 1 Axle 2 = 2 Axles 3 = 3 Axles																																										
9	Check Digit	Calculate (See 49 CFR 565.4)																																										
10	Model Year	5 = 2005 6 = 2006 7 = 2007 8 = 2008 9 = 2009 A = 2010																																										
11	Plant Location	A = Archbold, Ohio																																										
12, 13, 14, 15, 16, & 17	Sequential Production Number	000001, 000002, 000003, etc.																																										

A decipher chart is included in this information package (based on NHTSA format).