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NATIONAL TRUCK EQUIPMENT ASSOCIATION  
Member

**SHADE EQUIPMENT COMPANY, INC.**

FULL LINE DISTRIBUTOR FOR TRUCK BODIES  
AND OUTDOOR POWER EQUIPMENT

**SHADE EQUIPMENT  
COMPANY, INC.**  
"The One Stop Truck Shop"

*Donna Boyce Forrester*  
Human Resources/Public Relations



1600  
2339  
7052

WIN  
1237 Martinsburg Pike  
P. O. Box 2437  
Winchester, VA 22604

Phone 540-667-1600  
800-874-2339  
Fax 540-667-7052

3-6440  
7-4233  
3-9875

HARRISONBURG, VA

January 14, 1997

Administrator  
National Highway Traffic Safety Administration  
400 7th Street, SW  
Washington, DC 20590

Re: Manufacturers' ID Report

Dear Sir or Madam:

Please be advised that Shade Equipment Company, Inc. of Winchester and Harrisonburg, VA serves as an altered and final stage manufacturer of 6,000-33,000 lb. GVW chassis and over.

As of this writing, we represent the following truck body and equipment manufacturers:

- Adrian Steel Van Shelving;
- Aris Aluminum Tool Boxes;
- Auto Crane;
- Centreville Tag-a-Long Trailers;
- Chelsea PTO's, Wet Lines;
- Commercial Motors and Pumps;
- Crown Van Shelving;
- Crysteel Dump Bodies and Hoists;
- Donovan Tarps, Roll-up Mechanisms;
- E-Z Dumper;
- Galion Dump Bodies and Hoists;
- HAP Cranes;
- Hellwig Anti-Sway Bars and Springs;
- Henderson Bulk Feed Bodies, Sand and Salt Spreaders, Tailgate Spreaders;
- Hendrickson-Turner Axles, Air Suspensions;
- Henke Snow Plows;
- Highway Sand and Salt Spreaders, Waste Applicators, Do-Als, Tailgate Spreaders;
- Kraus Mixer Blenders, Conveyors;
- Knapheide Grain and Cattle Bodies, Knaphoists, Service Bodies, Stake Bodies, Tool Boxes, Knap Kaps, Platforms and Westerner Platform Storage Bodies;
- Meyer Snow Plows, Tailgate Spreaders, Mini-Spreaders, Slip-in Spreaders;
- Mitts & Merrill Brush Chippers;
- Morgan Refrigerated and Dry Freight Van Bodies;

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1-800-874-2339

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FAXING TO: 540-667-7052

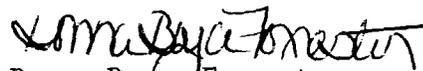
Morrison Service Bodies;  
Nevlen Van Shelving, Ladder Racks;  
New Leader Litter and Agricultural Spreaders;  
QS Receiving Hitches;  
Ramsey Winches;  
Ravens Trailers;  
Rugby Hoists;  
Safety Equipment;  
Silent Drive Axles;  
Stahl Service Bodies, Tool Boxes, CoverAlls, USV's, Crane Bodies  
    Stahlwart Cranes, Landmaster Dump Bodies;  
Stellar Roll-off Bodies;  
Tailgater Truck Bed Systems;  
Thieman Lift Gates;  
Tommy Gate Lift Gates;  
UST Aluminum Bodies;  
Valk Snow Plows;  
Vanguard Ladder Racks;  
Venco Lift Gates;  
Waldon Aerial Buckets;  
Waltco Lift Gates; and  
Western Snow Plows, Dry Sand and Salt Spreaders and Mini-Spreaders.

We, also, represent the following lawn, forest, field and garden manufacturers:

Cub Cadet Riding Tractors and Lawn and Garden Equipment;  
Husqvarna Forest and Garden Equipment; and  
Woods Field and Garden Equipment.

Trusting that this letter complies with the requirements for truck body and equipment distributors, I remain . . . .

Very truly yours,



Donna Boyce Forrester  
Director, Human Resources/  
Public Relations

DBF: jb

SHADE EQUIPMENT COMPANY, INC.

Route 11 North  
P.O. Box 2437  
WINCHESTER, VIRGINIA 22604



Administrator  
National Highway Traffic Safety Administration  
400 7th Street, SW  
Washington, DC 20590

