



August 23, 2004

Administrator  
National Highway Traffic Safety Administration  
400 Seventh Street, SW  
Washington, DC 20590

Subject: VIN Decoding Information for Tri-State Industries

In accordance with §565.7 © of 49 CFR Part 565, *Vehicle Identification Number*, Tri-State Industries hereby submits Vehicle Identification Number (VIN) decoding information.

<b>VIN Position</b>	<b>Description</b>	<b>Codes:</b>
1,2,&3	WMI	5DL – assigned by SAE
4	Trailer Type	B= Ball Type Pull
5	Body Type	U=Utility
6 & 7	Length of Trailer	B8= Model BF1500, 8 foot Trailer Z8= Model Z-27, 8 foot Trailer 09 = 9 foot Trailer 10 = 10 foot Trailer 13 = 13 foot Trailer
8	Number of Axles	1 = Single Axle 2 = Tandem Axle
9	Check Digit	Calculated per 49 CFR 565.4
10	Model Year	1 = 2001 2 = 2002 3 = 2003 4 = 2004
11	Plant Location	H = Hammond Indiana
12,13,14,15 16 & 17	Sequential Production Number	000001 000002 000003

MANUFACTURER IDENTIFICATION SUBMISSION

Tri-State Industries  
4923 S. Columbia Avenue  
Hammond, Indiana USA 46327

Owner of Company: Donald Keller

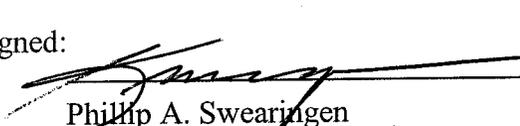
City of Incorporation: Hammond Indiana, USA

Product Manufactured: Tri-State Industries builds trailers from raw steels and finished components purchased at local supply companies. Trailer kits are produced and packaged for the consumer who is responsible for assembly.

GVWR: The gross vehicle weight ratings (GVWR) of our products range from the 1610 lb single axle light duty trailer to the 4280 lb tandem axle heavy-duty trailer.

Signed:

Date:

  
Phillip A. Swearingen  
President

8/24/04