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March 13, 2006

Administrator
National Highway Traffic Safety Administration (NSA-32)
400 Seventh Street SW
Washington, DC 20590
Attn: VIN Coordinator

Subject: Updated VIN Decoding Information for BIL-JAX, Inc.

In accordance with § 565.7(c) of 49 CFR Part 565, Vehicle Identification Number, BIL-JAX, Inc. hereby submits updated Vehicle Identification Number (VIN) decoding information, effective March 10, 2006.

VIN POSITION:	DESCRIPTION:	CODES:	
1, 2 & 3	WMI	5CU	
4	Trailer Type	A = Articulating Trailer-Mounted Boom	
		T = Telescopic Trailer-Mounted Boom	
		E = Escalate Trailer (Open Bed)	
		V = Van Body (Enclosed Trailer)	
5	Body Type	If VIN position #4 = "A":	If VIN position #4 = "T":
		A = XLB-4725A	A = XLB-3830
		C = XLB-4016	C = XLB-4232
		E = XLB-4319	E = 3632T
		G = 3522A	
		J = 4527A	
		L = 5533A	
		If VIN position #4 = "E" or "V":	
		A = 1,500 lb Load Capacity Rating	E = 6,000 lb Load Capacity Rating
		B = 2,000 lb Load Capacity Rating	F = 7,000 lb Load Capacity Rating
		C = 4,000 lb Load Capacity Rating	G = 10,000 lb Load Capacity Rating
		D = 5,000 lb Load Capacity Rating	H = 12,000 lb Load Capacity Rating
6 & 7	Length of Trailer	18 = 18 Feet Long	
		19 = 19 Feet Long	
		21 = 21 Feet Long	
8	Number of Axles	1 = 1 Axle	
		2 = 2 Axles	
		3 = 3 Axles	
9	Check Digit	Calculate (See 49 CFR 565.4)	
10	Model Year	5 = 2005 6 = 2006 7 = 2007	
		8 = 2008 9 = 2009 A = 2010	
11	Plant Location	A = Archbold, Ohio	
12, 13, 14, 15, 16, & 17	Sequential Production Number	000001, 000002,000003, etc.	

A decipher chart is included in this information package (based on NHTSA format).

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VIN Decipher Chart (effective 3/10/06)

Section	1st Section			2nd Section					3rd Section	4th Section							
Position	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Character	5	C	U														
	WMI assigned by SAE			Trailer Type (1)	Body Type (2)	Length of Trailer (3)		Number of Axles (4)	Check Digit (5)	Model Year (6)	Location of Plant that affixes VIN (7)	Sequential Production Number (8)					

1) A = Articulating Trailer-Mounted Boom
T = Telescopic Trailer-Mounted Boom
E = Escalate Trailer (Open Bed)
V = Van Body (Enclosed Trailer)

2) If Position 4 is "A":
A = XLB-4725A
C = XLB-4016
E = XLB-4319
G = 3522A
J = 4527A
L = 5533A

If Position 4 is "T":
A = XLB-3830
C = XLB-4232
E = 3632T

If Position 4 is "E or "V":
B = 1,500 lb Net Load Capacity Rating
D = 2,000 lb Net Load Capacity Rating
F = 4,000 lb Net Load Capacity Rating
H = 5,000 lb Net Load Capacity Rating
K = 6,000 lb Net Load Capacity Rating
M = 7,000 lb Net Load Capacity Rating
P = 10,000 lb Net Load Capacity Rating
S = 12,000 lb Net Load Capacity Rating

3) Length of trailer in feet (rounded to the nearest foot).

4) Number of axles on trailer

5) Check digit - refer to 49 CFR 565.4

6) Model year. 1 = 2001, 2 = 2002, 3 = 2003, A = 2010, etc. (Note: Do not use Alpha characters I, O, and Q)

7) Location of Plant: A = Archbold, Ohio

8) Sequential Production Number: The production sequence for the specific trailer model type as defined by 4th, 5th, 6th, 7th & 8th VIN characters for each model year. (model year defined by 10th character of VIN number)

BIL-JAX
A STEP ABOVE®

125 Taylor Parkway
Archbold, OH 43502-9309 U.S.A.

Return Service Requested

ADMINISTRATOR
NATIONAL HIGHWAY TRAFFIC SAFETY
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